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To: Watch Water

For many years we operated our Resort with a pair of two 21x62 commercial water softeners using salt to treat for hardness and scale. In December 15, 2012 we installed a pair of **two 14 x 65 Filtersorb SP-3 Scale Reduction systems** as replacements.

After 1 year of operating with the **Filtersorb SP3** Salt Free System we noticed the following:

- 1) Same reduction of soap being used in laundry
- 2) Dishwasher – glasses- stainless sinks remain scale free
- 3) Bathroom fixtures remain scale free
- 4) We no longer need to store our 45 bags of salt in a room
- 5) Our operating maintenance on each system is ZERO
- 6) We can now provide sodium free water to each room for our guests

**This is the most important:**

We were spending approximately \$8,775 per year to operate the two salt systems, including salt, and the water usage on our monthly bill.

We anticipate savings of approximately \$35,100 - \$43,875 prior to rebedding the two systems with **Filtersorb SP3**.

I would highly recommend the **Filtersorb SP3** Scale Reduction to any Resort or Hotel using a Salt based Water Conditioning System.

Sincerely,

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